

No.	File	page	Clause	Description	Answer
1				RFQ requires 8 sets of temperature controllers. --> Do we actually need so many?	yes
2				Solcon to provide a 48-hour service response time --> Fuji will support online	OK
3				Special coating for corrosive atmospheres. --> Necessary? If require will be additional cost	required
4				RFQ requires 10Di and 6Do --> Fuji standard is 7Di/Do. If required we need to check with the factory for the option card	required
5				RFQ needs 3 Ao --> Fuji standard inverter only has 2 Ao. If required we need to request an additional 4-20mA Ao converter	required
6				Could you share the motor rated current and overload data sheet	will be supplied
7				Fuji Inverter overload is 110%. We should deviate to 150% if we know the motor overload	
8				Both motors have a capacity of 1200kW and 1100kW, but the nominal current for both is 300A. Is this possible?	300A is the rating of the vfd. not the motor
9				Since the room space for both motors is different, are they installed in separate rooms? Able to share the room layout	The vfd's are installed in separate plants
10				במפרט מופיע סוג היישום וכן ההספק מנוע אך לא מופיע נתון זרם מנוע נומינלי, הנ"ל קריטי לבחירת גודל משנה המהירות, האם יש כיוון לגבי הזרם?	kamad hadera :255.4A.Kamad haifa:234.1A
11				שאלה כללית לגבי אופן הגשת המכרז, האם יצרן / ספק שאינו רשום אצלכם, יכל גם כן להגיש? אני זוכר שקראתי משהוא בנושא במסמכי המכרז אך איני בטוח האם התשובה היא חיובית.	כמפורט במסמכי המכרז
12				מצוין במפרט הטכני שהווסת יעבור לסירוגין מול מנועים שונים ללא התערבות המפעיל. לא ברור למה הכוונה מנועים שונים, (מנועים שונים בעלי אותו הספק או הספקים שונים). לא ברור האם אנחנו אמורים לספק פתרון כלשהו בתצורה של מפסק מחליף או שזה יסופק על ידי הלקוח עצמו. האם אפשר לקבל חד קוויית אשר תציג את החיבור החשמלי של הווסתים והתצורה שלהם?	דרישה זאת מבוטלת
13				האם מדובר במנועים חדשים או מנועים קיימים ישנים?	מנועים חדשים
14				מבקש לקבל תוכנית העמדה הכוללת שרטוט עם מידות החדר והמיקום הווסתים	לא בשלב זה
15	Tender documents	3/38	2.3	The supply of all Goods will be performed no later than 15 weeks after receipt of an order from the Company. It is emphasized that any delay in supply of Goods which deviates from this deadline will be considered a fundamental breach of contract, and will cause the supplier to be liable for liquidated damages as described in the Contract. Delivery schedule for the VSD will be at least 35 weeks EXW.	the goods shall be supplied DDP "Terminal" warehouse (Incoterms 2010), within 30 weeks ARO
16	Tender documents	9/38	10.2.2	If the winning bidder has failed execute the Contract within seven (7) days of being notified of its award. <i>Project execution will be after receipt of signed Purchase order(PO) but notification .</i>	Denied
17	Tender documents	9/38	10.2.2	or has failed to deliver a complying Bank Guarantee as described in Section 15.1 below within 14 days of being notified of its award, or if the provisions of Section 13.3 otherwise apply; <i>Bank guarantee shall be submitted within 30days after receipt of signed PO</i>	Accepted – the bank guarantee should be issued within 30 days of the award notice
18	Tender documents	12/38	14	14. Liquidated Damages <i>We have difficulties to accept this additional liquidated damage to LD for late delivery.</i>	Denied
19	Tender documents	16/38	17.6	(a) It is clarified that each price quote is inclusive of all costs, expenses and taxes (including VAT) associated with the provision or delivery of the Goods or fulfilment of any other condition of the Contract. <i>Please advise what kind of VAT is applicable for this pump supply as we are not familiar with DDP delivery</i>	Customs VAT

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20	Tender documents	16/38	17.6	We understand and agree that should our bid be selected as a winning bid, we will be automatically bound by the terms, conditions, and undertakings of the Contract, and that should we fail, following selection of our bid, to comply with the terms of the Tender and the Contract (including the timely execution of the Contract and delivery of the Bank Guarantee), our bid may be disqualified retroactively and we may be required to pay, inter alia, the difference between our bid and the replacement bid with an additional 20% surcharge. <i>Not applicable</i>	Denied
21	Tender documents	29/38	3	3. Liability <i>To add below.</i> <i>Max liability will be 100% of the contract price. And it will be applicable for the direct damage only.</i>	Denied
22	Tender documents	29/38	3.5.1	For a period of 18 months from the date of supply thereof or 12 months from the date of commencement of use thereof by the Company, whichever is later, <i>which ever is earlier</i>	Denied
23	Tender documents	31/38	7.2.1	To cancel the entire Order or such part thereof that was not timely performed; <i>Cancellation charge shall be paid for the portion manufactured</i>	Denied
24	Tender documents	31/38	7.2.2	To accept the products, in whole or in part, from other sources in order to make up the deficiency, and to charge the Supplier for any additional financial expense that the Company shall incur due thereto, and the Supplier will be required to pay for any such expense immediately upon demand. <i>Not applicable</i>	Denied
25	Tender documents	32/38	7.2.3	A delay of up to two weeks – a fine in the sum of 0.25% of the value of the Order will be imposed for each day of delay. <i>0.1% per day per delayed portion</i> <i>A delay of more than two weeks and up to four (4) weeks – a fine in the sum of 0.5% of the value of the Order will be imposed for each day of delay.</i> <i>0.1% per day per delayed portion</i> <i>A delay of more than four (4) weeks – a fine in the sum of 1% will be imposed for each day of delay, up to a ceiling of 20% of the value of the Order.</i> <i>0.1% per day per delayed portion. Max 10% of the total contract amount.</i>	Accepted – according to section 7.2.3 at the Agreement, and up to a ceiling of 10%
26	Tender documents	33/38	10	Delivery of the Goods and Manner of Unloading <i>Out of scope</i>	Denied
27	Tender documents	34/38	12	Terms of Payment and Supply <i>Our proposal will be as follow. (all TT 30day</i> <i>1) 20% after submit performance bond</i> <i>2) 20% after major documents approval</i> <i>3) 60% after delivery</i>	the company accept down-payment 20% upon PO placement- against a bank guarantee
28	Standard Specification for two 3.3KV Variable Speed Drives	15/17	5.3.1	Room space (WxLxH) [mm. max] 1500 X 2500 X 3400 <i>Size of the VSD will be appx W3600 X D1800 X H2750</i>	גודל המקום לווסת בהתאם למפרט ללא שנוי
29	Standard Specification for two 3.3KV Variable Speed Drives	17/17	5.3.1	Room space (WxLxH) [mm. max] 1500 X 4500 X 2800 <i>Size of the VSD will be appx W3600 X D1800 X H2750</i>	גודל המקום לווסת בהתאם למפרט ללא שנוי